



## ***Measuring Progress on Border Delays***

***Border Delay Facts, ITS at the Border & Moving Forward***



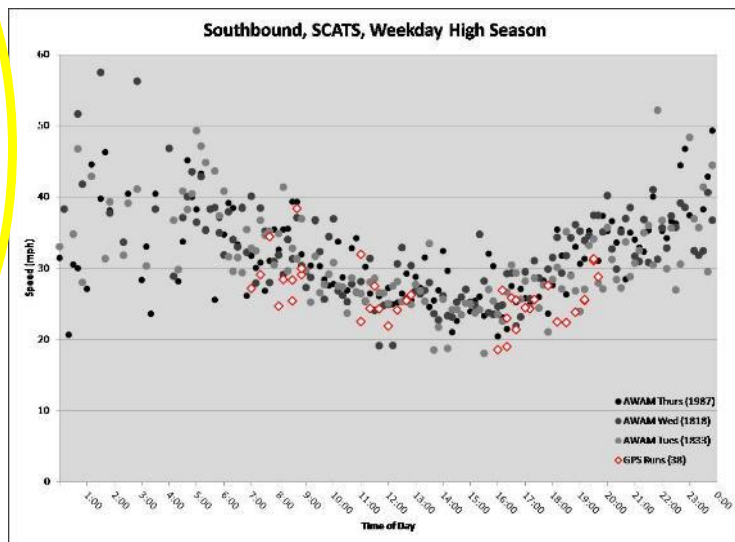
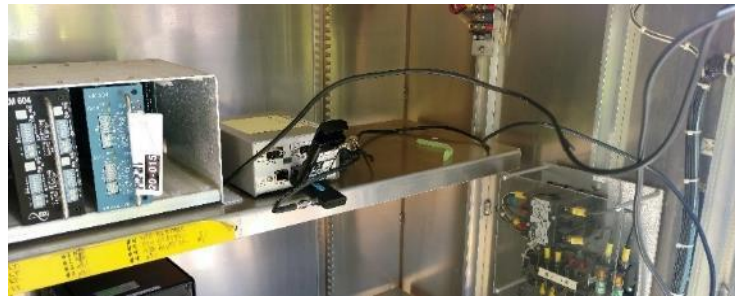
# About Crossborder Group



- Founded in 1996 by Kenn Morris
- Key consulting & research staff:
  - San Diego, USA
  - Tijuana, Mexico
  - Phoenix, USA\*
- Specialists in Mexico & North American border market research, data collection, surveys, and strategies – for business, transportation, and site selection
- Our Focus:
  - US-Mexico & US-Canada border markets
  - Transportation & freight planning
  - Site selection, cost & feasibility studies
  - Crossborder strategies & market entry
  - Maquiladora & NorthAm industrial research
  - Crossborder retail & tourism research

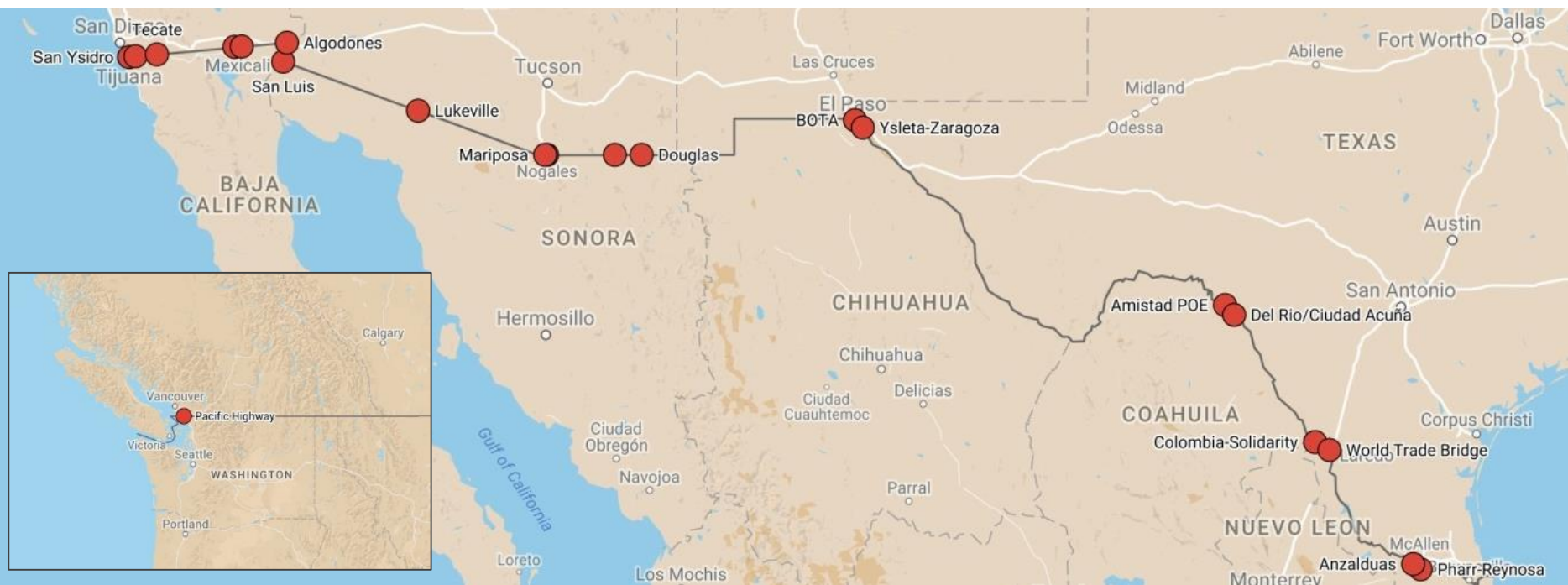
# ITS: Intelligent Transportation System

*Applied IT & telecom tech to improve traffic and transportation management/planning*



# ITS At the Border: How Common?

- To-date, **Crossborder Group has collected data at 22 Land Ports of Entry** (21 US-Mexico, 1 US-Canada)
- Of these, only **3** had ITS systems in place to measure border crossing times for POVs (2 in TX, 1 in WA/BC – BT)
- More had ITS for cargo: RFID - **7** currently in TX, **1** in AZ (new)
- So...of 48+ US-Mexico crossings, **most do not have ITS in place**

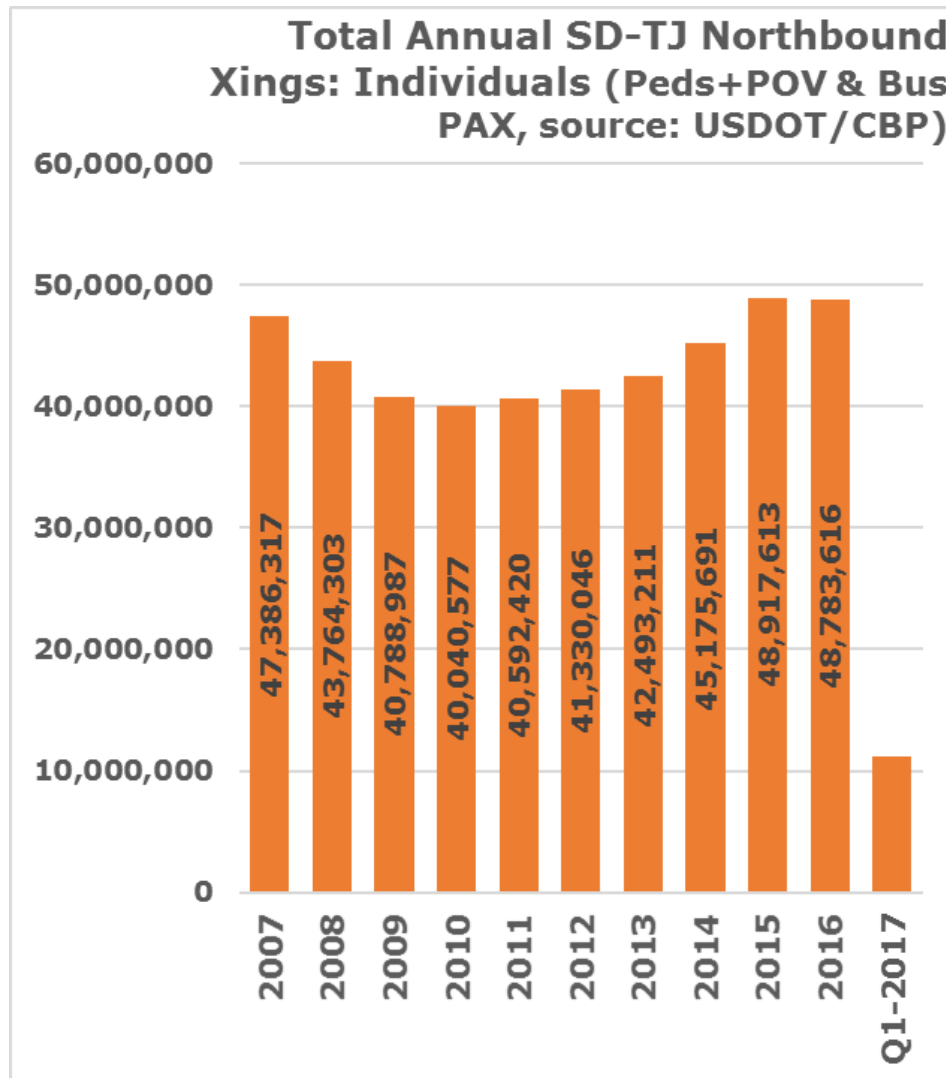




# Personal Border Crossings & Border Delays:

## What We Know

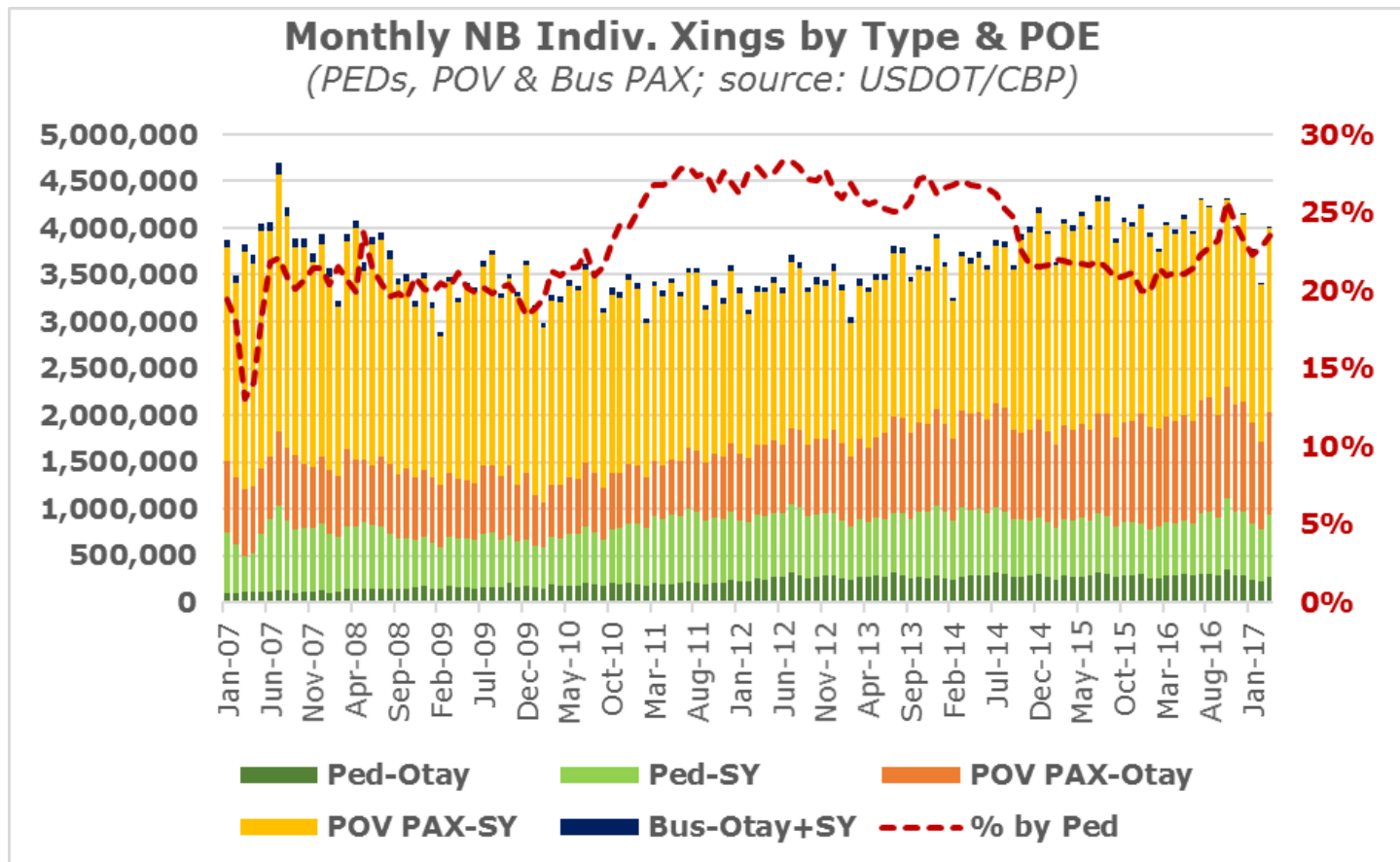
# Why Delays? SD-TJ Border Crossing Trends (1)



- **Peds + Car PAX + Bus PAX = total crossers**
- **Low-points 2009-2011: 40.5M/yr**
- **2015 & 2016: nearly 49M individuals crossed**
  - **+20% more crossers**
- **Q1-2017 vs 2016: -5%**
- **Border xings have been increasing despite 25-30% drop in value of MXN peso...**
  - *What if peso stronger?*

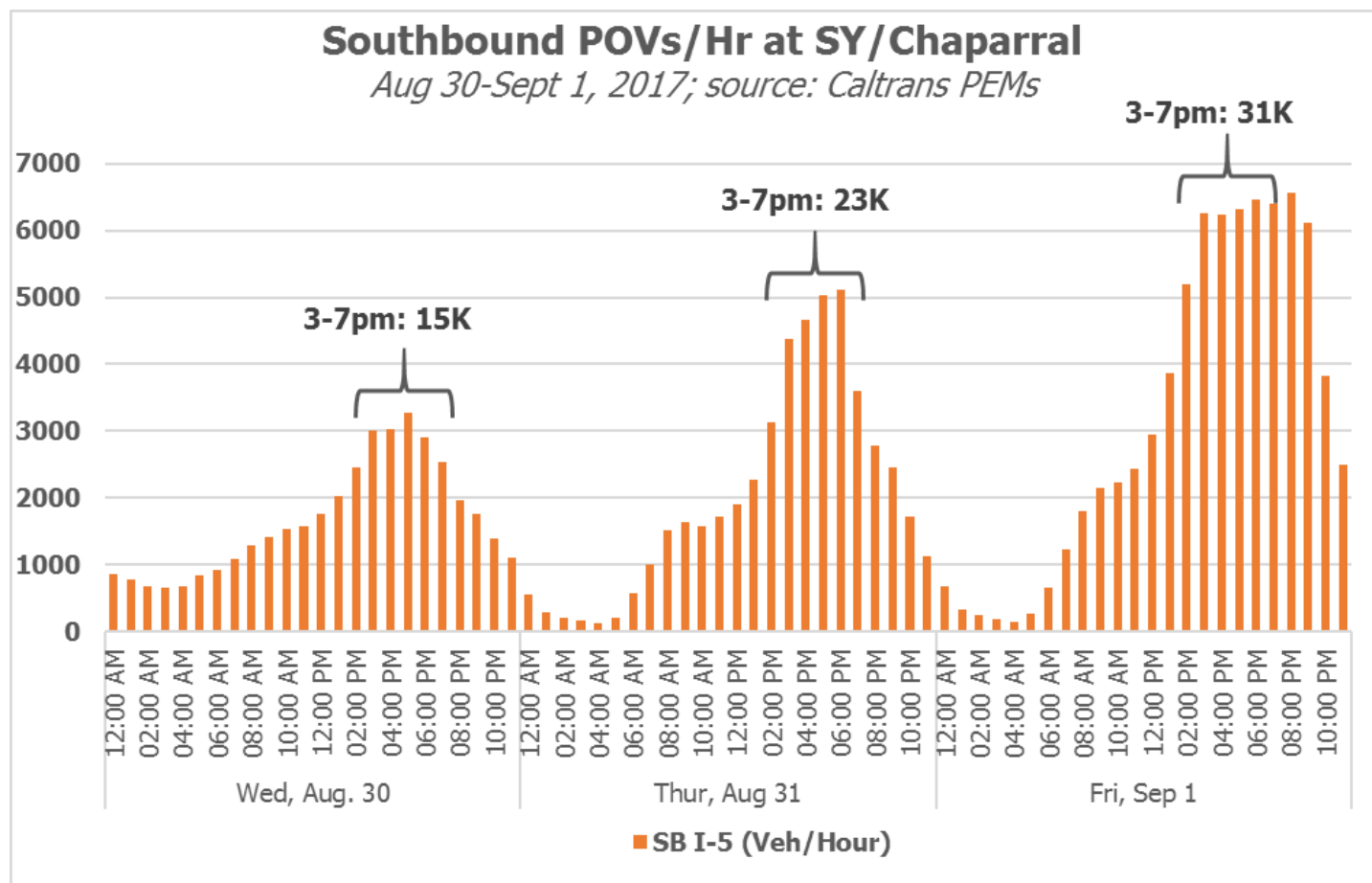
# Why Delays? SD-TJ Border Crossing Trends (2)

- Looking at monthly crossings by mode (Ped, Car & Bus PAX), see growth of +700K/mo (approx. 23K/day)
- Also see growing use of Otay Mesa & mode shift (from Ped to Car) following expansion of SYPOE...



# Why Delays? Southbound SY/Chaparral

- Few ITS systems in place...but one is PeMS: can help us understand why we see SB delays at SY...
- Data from last week...



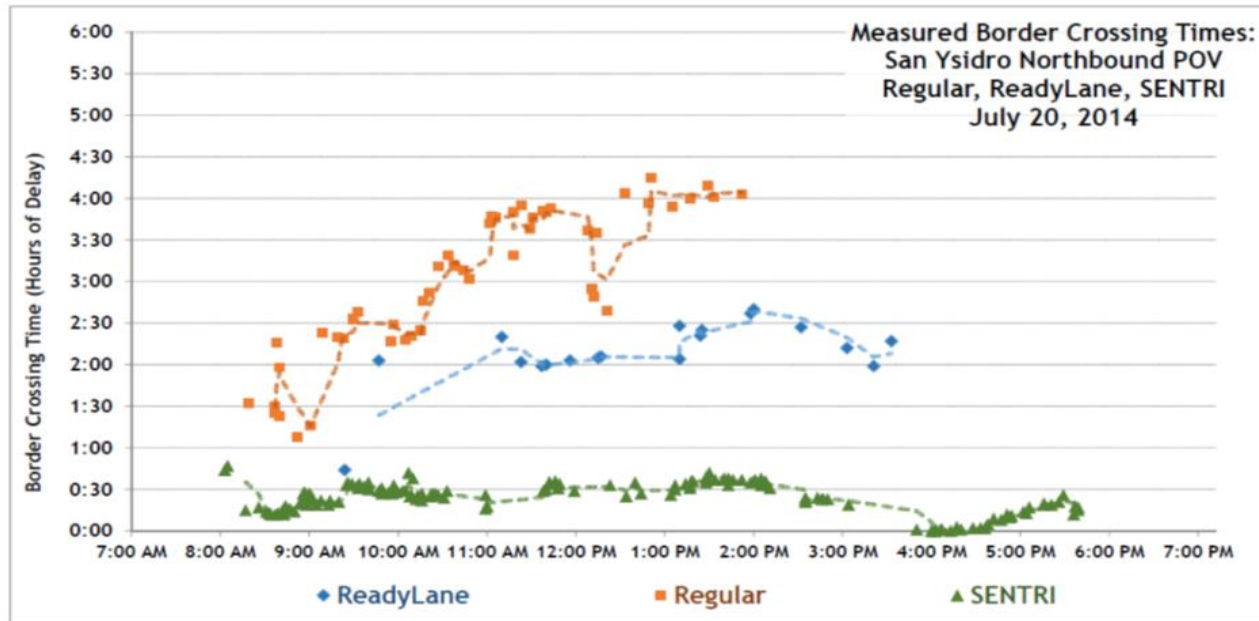


# So...the Big Question

**Question:** Are delays improving? Getting better?

**Honest Answer:** No one “knows” for sure

- **Fact:** There is no set of verified, accurate, multi-year data
  - **CBP probably has best set of longitudinal data, but accuracy varies by POE & queue length**
- **Fact:** Are some “snapshots” of data...seem to show some improvement (2014 v 2016) but not conclusive...



# More Facts: Processing (Inspection) Times

		January, 2017		
		General	Ready	DCL
<b>San Ysidro Throughput</b>		<b>48</b>	<b>65</b>	<b>101</b>
Process Time (seconds)		71	51	31

- **Jan2017 CBP data** (above) shows average processing (inspection) times for SENTRI (31 sec.), ReadyLane (51 sec.) and Regular/General (71 sec.) cars...
- **This is consistent with hundreds of samples we've taken** during 2014-2016 at San Ysidro & Otay Mesa...

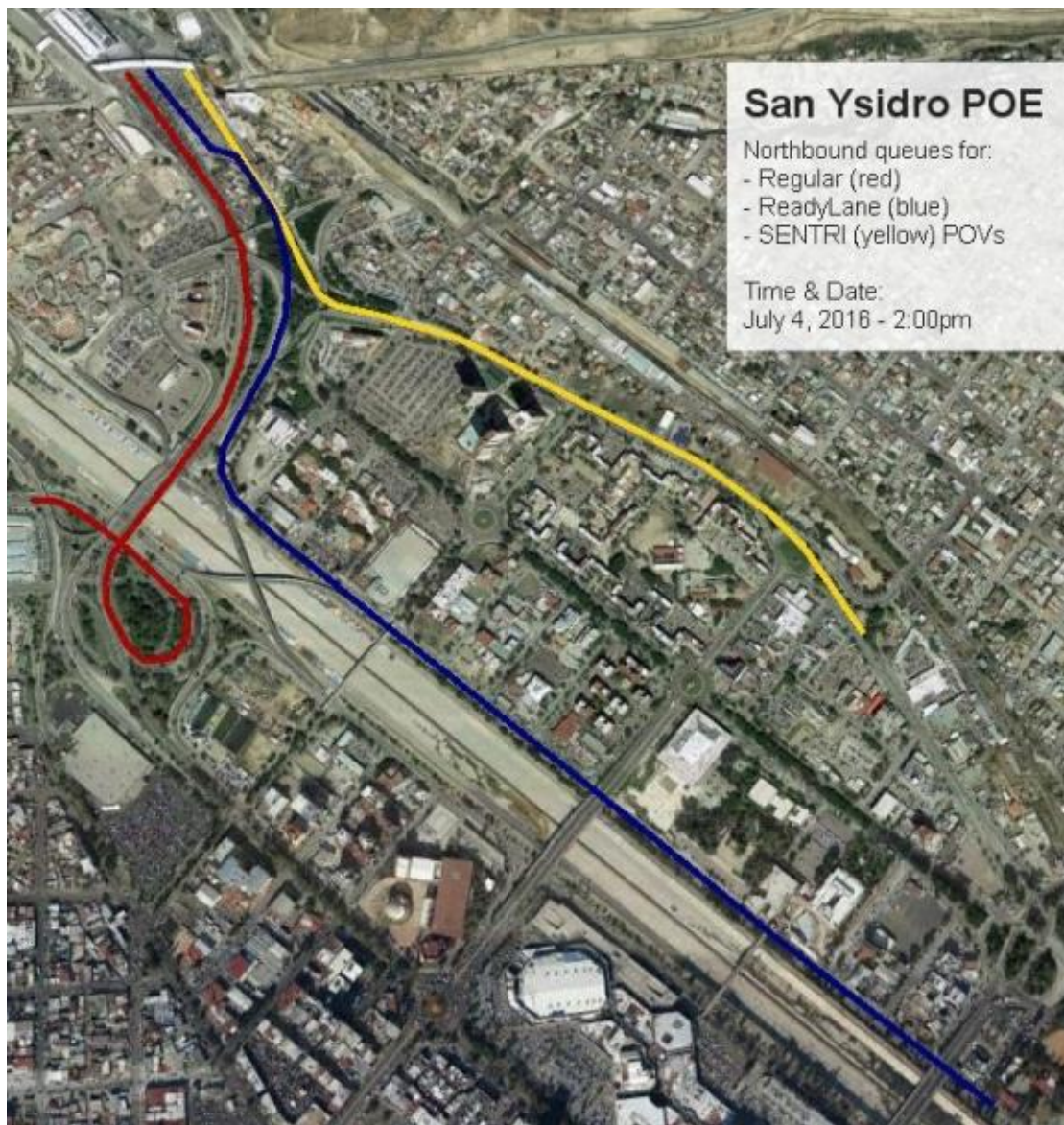
SENTRI 1	Sample 1 (Processing time for 1 Car)	0:00:05	0:00:10	0:00:15	0:00:27	0:00:18	0:01:00	0:00:15	0:00:25	0:00:12		0:00:22
		0:00:43	0:00:24	0:00:10	0:00:28	0:00:06	0:00:23	0:00:16	0:00:30	0:00:18	0:00:18	
		0:00:08	0:00:23	0:00:21	0:00:40	0:00:09	0:00:14	0:00:18	0:00:18	0:00:13	0:00:09	
		0:00:18	0:00:08	0:00:20	0:00:51	0:00:12	0:00:19	0:00:17	0:00:12	0:00:15	0:00:14	
SENTRI 2	Sample 2 (Processing time for 1 Car)	0:00:10	0:00:08	0:00:12	0:00:25	0:00:18	0:00:50	0:00:13	0:01:20	0:02:20		0:00:22
		0:00:21	0:00:27	0:00:25	0:00:26	0:00:10	0:00:15	0:00:19	0:00:30	0:00:28	0:00:12	
		0:00:12	0:00:15	0:00:19	0:00:19	0:00:12	0:00:19	0:00:17	0:00:13	0:00:09	0:00:10	
		0:00:20	0:00:13	0:00:19	0:00:13	0:00:15	0:00:19	0:00:14	0:00:51	0:00:21	0:00:15	
Ready Lane	Ready Lane (Processing time for 1 Car)	0:01:18	0:00:42	0:01:23	0:01:23	0:01:31	0:01:37	0:00:40	0:04:40	0:02:35		0:00:57
		0:00:37	0:00:53	0:00:30	0:00:51	0:00:32	0:01:57	0:00:29	0:01:02	0:00:27	0:01:31	
		0:00:44	0:00:42	0:01:15	0:00:42	0:00:30	0:00:32	0:00:38	0:00:20	0:00:37	0:00:39	
		0:01:04	0:00:14	0:00:37	0:00:18	0:00:31	0:00:22	0:00:49	0:00:11	0:00:29	0:00:30	
Regular 1	Sample 1 (Processing time for 1 Car)	0:01:01	0:02:31	0:01:14	0:00:56	0:01:27	0:02:27	0:00:59	0:01:51	0:02:45	0:01:13	0:01:32
		0:01:54	0:01:30	0:01:59	0:00:29	0:00:33	0:01:37	0:01:01	0:01:11	0:01:06	0:01:46	
		0:02:11	0:01:37	0:01:26	0:02:16	0:02:16	0:01:43	0:01:51	0:01:33	0:01:57	0:00:42	
		0:01:42	0:01:03	0:00:42	0:01:13	0:01:58	0:00:45	0:01:44	0:00:59	0:00:21	0:00:50	
Regular 2	Sample 2 (Processing time for 1 Car)	0:02:00	0:00:52	0:01:55	0:01:45	0:01:20	0:01:38	0:03:10	0:01:38	0:01:34	0:02:37	0:01:32
		0:01:20	0:01:33	0:01:13	0:01:23	0:01:04	0:01:02	0:03:07	0:01:15	0:00:38	0:01:07	
		0:02:46	0:03:23	0:00:41	0:01:56	0:00:47	0:01:07	0:02:51	0:01:31	0:00:47	0:00:44	
		0:01:20	0:00:59	0:01:00	0:02:06	0:01:25	0:00:42	0:01:06	0:01:07	0:00:51	0:01:30	

# ITS at the Border: What Kind Works?



# ITS At the Border: The Challenge of Measuring Delays

- **It's complicated:** Have to address two sides of a border, sharing of data, many lane types, security of equipment, etc...
- **Peak queues can be very, VERY long...** (see example at right), for commercial, POVs and pedestrians
- **What tech to use?** No single tech solution covers all needs & field conditions



# Methods – From Low Tech to High Tech (1)

## Manual recording of license plates for travel time data

- Data from two points: end of queue, end of delay...
- Very flexible, but labor intensive, costly & security issues, match rates 5-30%

## LPRs – license plate readers

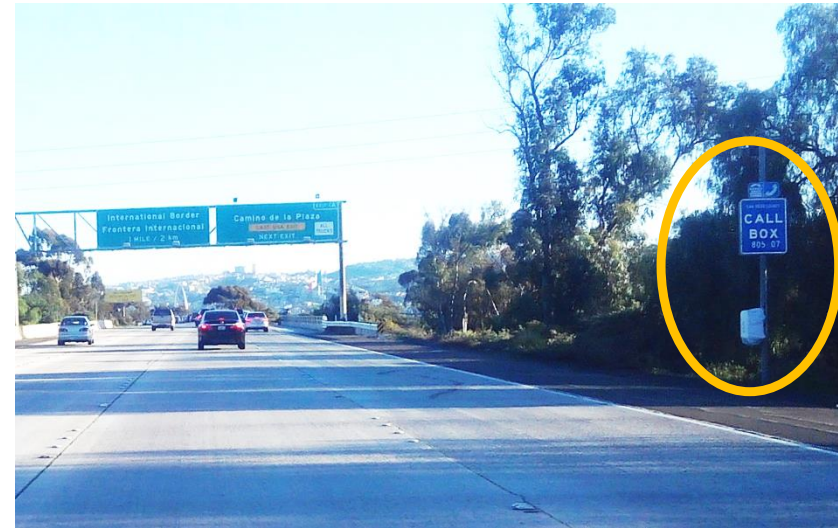
- Used extensively by CBP & Aduanas
- Excellent read rates (90%+)
- Limits: fixed collection points, queues may be beyond sites, lighting/imaging can be issue, can be costly (but decreasing)



# Methods – From Low Tech to High Tech (2)

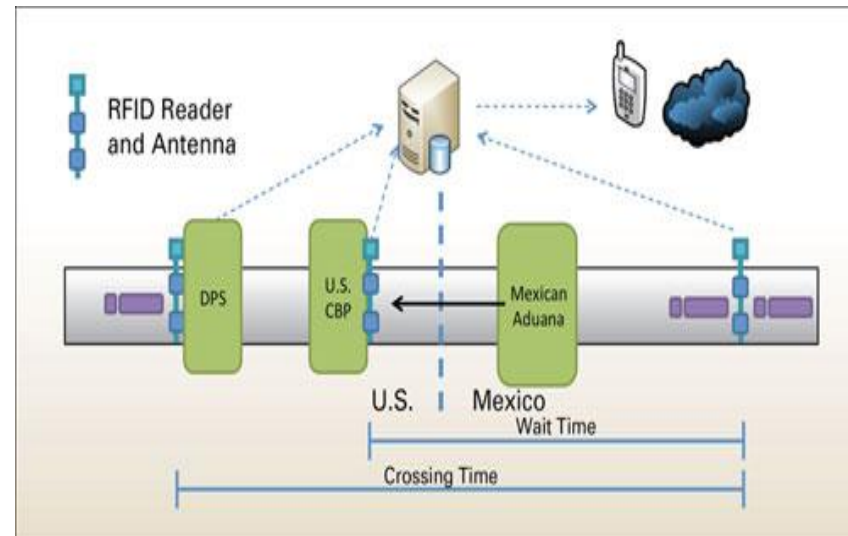
## Bluetooth & Wifi sensors

- Remote sensing of BT or Wifi signals becoming common; little public interaction, is anonymous
- Modest level of samples; Limits: has fixed collection points, poss. data delay between points



## RFID

- Similar tech as SENTRI/WHTI, but used to measure delays at 7 cargo POEs along US-MX border; excellent read rates
- Limits: best for “small” pool of frequent crossers; Limits: fixed collection points, poss. data delay between points



Courtesy of Texas Transportation Institute

# Methods – From Low Tech to High Tech (5)



## GPS, apps or cell phone data

- Uses **probe vehicles** (equipment or app recruitment needed), or anon. GPS data from **cell phone providers**
- Highly accurate (can be real time); requires little infrastructure investment, positions not fixed; Limits: Recruitment can be tough & may be costly

## Facial recognition

- For car & pedestrians; has not yet been implemented for travel time measures – but increasing interest from airports
- Similar limitations as LPRs (fixed point, likely higher target for vandalism)

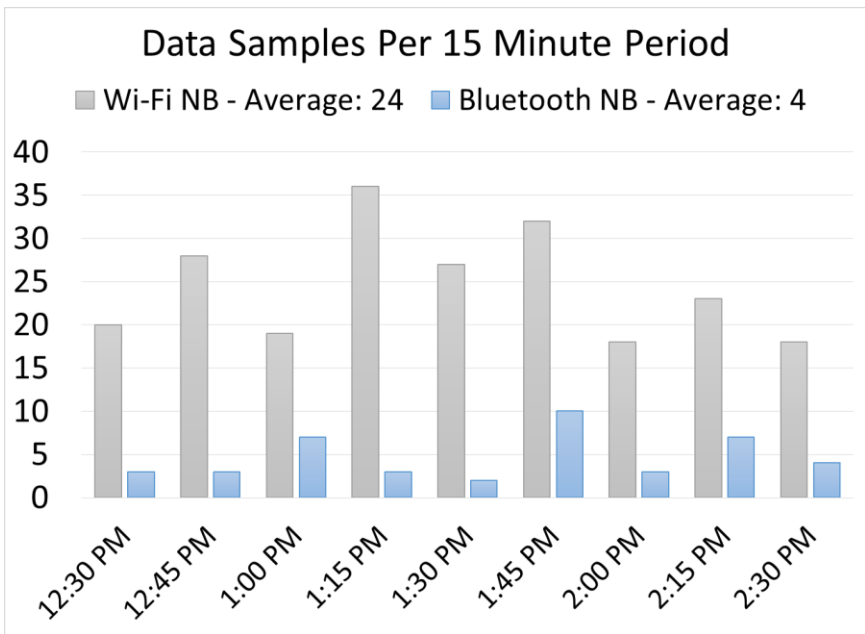


*Photo courtesy of San Diego Union Tribune*

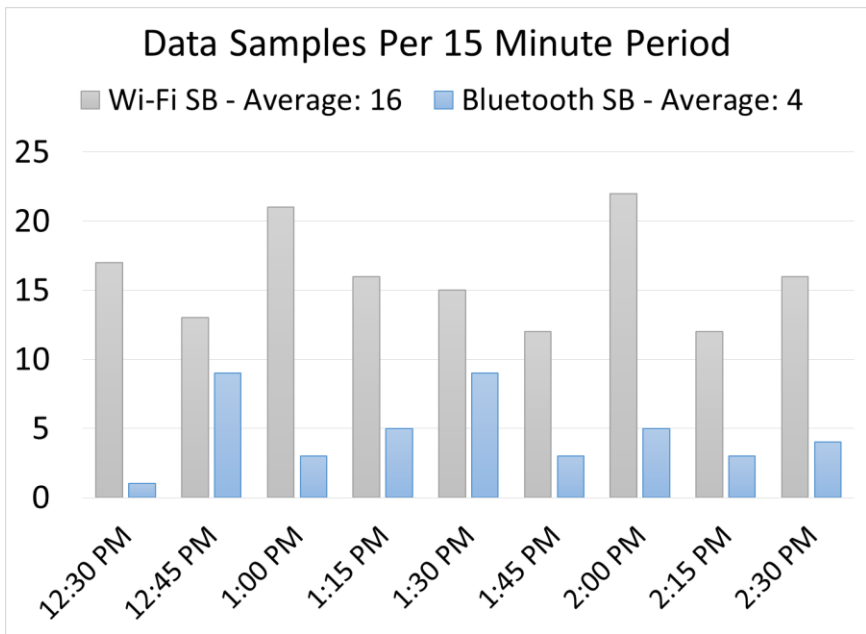
# So, Which ITS To Use?

- **GPS-based apps might be ideal** – but recruitment is big barrier
- Non-intrusive sensing of **WiFi or BT is probably most likely** option – but which?
- **2015 ADOT Border Study:** Side-by-side sensors found WiFi signals much more prevalent than BT...

## Northbound



## Southbound

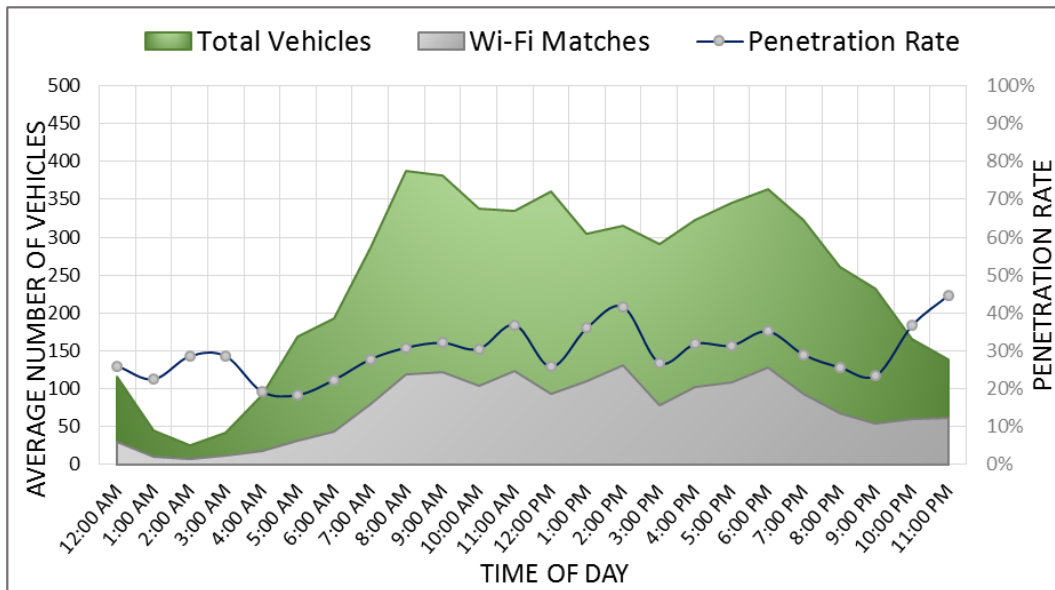




# WiFi Penetration Rate Examples – ADOT (2015)

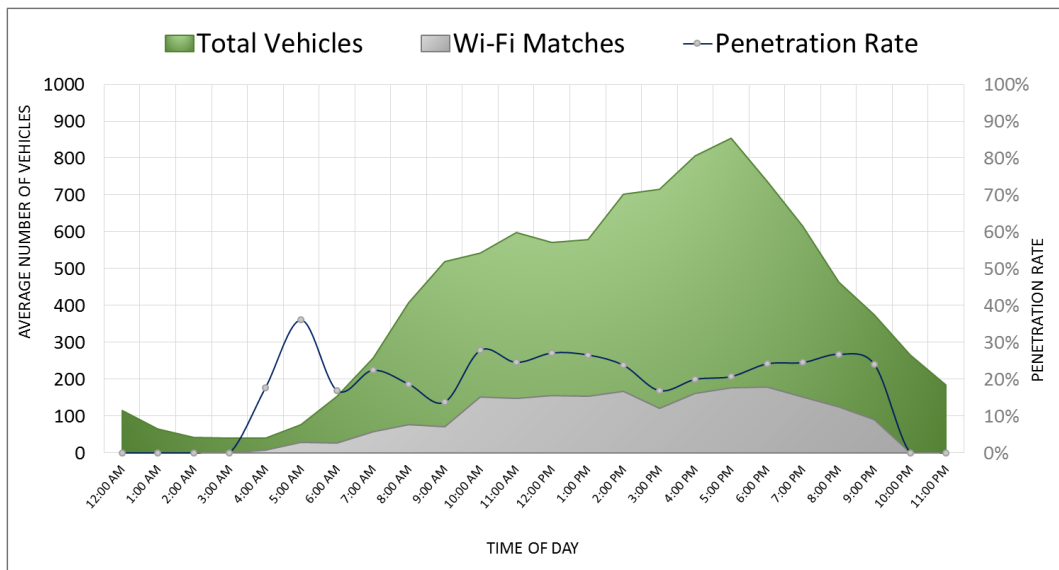
## DeConcini POE (Nogales)

Northbound WiFi Penetration Rate: 30.6%



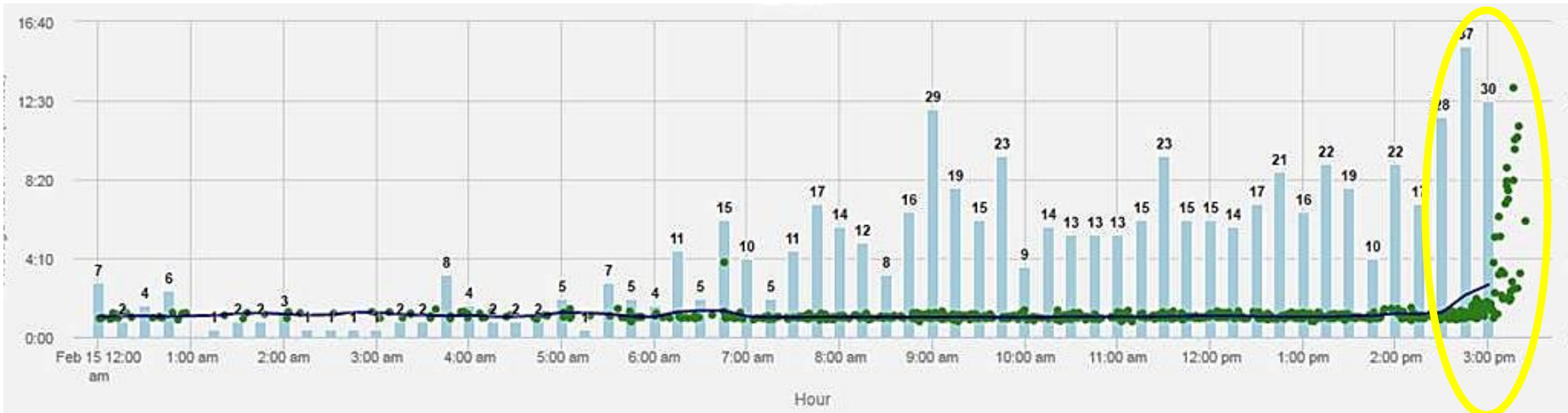
## San Luis POE

Southbound WiFi Penetration Rate: 21.0%



# San Ysidro POE & Wifi Detection

- **SANDAG & Caltrans** have been leading much of effort to create ITS; esp. needed for Otay Mesa East
- Have implemented Wifi sensors for POV detection at SB San Ysidro (possible ADOT project influence?)
- Seems to be working...shows afternoon delays as expected...



Sample of crossing time and detection data

# Moving Forward...

- Have to accept **we can't look in past for historic BWT data**
- **Need to explore mechanisms to both invest in new ITS infrastructure at POEs** (NB & SB, large & small)
- **Need to improve sharing of what data exists** (similar to Cascade Gateway Border Data Warehouse by International Mobility & Trade Corridor Program/Whatcom County)





***¡Gracias!***

***¿Preguntas?***

***Kenn@CrossborderBusiness.com***

